Communication Skills (HU-101, Dec 2006)

Time: 3 Hrs Max Marks: 60

Note: Section A is compulsory. Attempt any four questions from Section B and two from Section C.

Section-A

- 1. (a) How is an invitation for a quotation different from a tender notice?
 - (b) What is meant by an ombudsperson?
 - (c) What is a resume? What is its main function?
 - (d) "Poise is an important skill of discussion". Explain.
 - (e) Distinguish between Diphthongs and Monophthongs.
 - (f) What is the significance of 'posture' in listening?
 - (g) Discuss briefly how appendix adds value to the report.
 - (h) Substitute one word for the following:
 - (1) The absence of government in a country
 - (2) Hard to please
 - (i) What do the following abbreviations stand for?
 - (j) Transcribe the following words:
 - (1) molecule (2) memo

Section-B

- 2. (a) Explain the process of communication.
 - (b) Why communication is important in the social and commercial world?
- 3. What are the skills of effective reading?
- 4. What are the characteristics of technical paper writing? What kind of preparations one need prior to writing a technical paper?
- 5. Do as directed:
 - (a) Transform the following into negative sentences:
 - (i) This plan is possible
 - (ii) He is too noble to be mean
 - (b) Transform the following into complex sentences:
 - (i) His offence was unpardonable
 - (ii) He started by night to escape being seen by anyone.
 - (c) Use the following words as nouns and verbs:
 - (i) Open (ii) Thread
 - (d) Correct the following:
 - (i) Although he was busy, but he guided me well
 - (ii) The peon rang the bell before she reached the college.

Section-C

- You are working in the marketing division of a cosmetic company. Identify the market segment and draft a sales letter propagating the extra-plus in your latest talcum powder.
- 7. What are the different barriers to listening? How can we overcome these barriers?
- 8. (a) How can audience research help one in making effective presentation?
 - (b) Classify the consonants on the basis of the place of articulation.
- 9. (a) What areas of telephone skills need to be developed in a business organization?
 - (b) What are the skills involved in effective meeting?